

PMAR Leadership Profile: **Kerri Hartnett, *Keller Williams Portland Central***



2016 Leadership Positions: 2016 President Elect, OAR Director, NAR Director

Number of years in real estate: 12 years

Hometown:

Ft. Lauderdale, FL

Family:

I have a very supportive family and come from a long line of Realtors® as a third generation practitioner. I've lived in NE Portland for over 19 years with 16 year old son Makai who is a junior at Benson High School.

Favorite quote?

Yesterday is history, tomorrow is a mystery, and today is a gift. That's why it's called the present.

Why do you volunteer at PMAR?

I feel very strongly about giving back to my industry that has afforded my family so much. I enjoy knowing the issues that affect our industry and networking with other like-minded professionals.

Who first inspired you to get involved at PMAR?

I was inspired to get involved with PMAR through my involvement at the Portland Chapter Women's Council of Realtors®.

What do you get out of serving as a leader in your local association?

In addition to an intimate understanding of issues facing our industry, I get to network with some of the top agents in the area, as well as throughout Oregon and the rest of the country. My business is referral only with the majority coming from agents in other areas. I feel that my serving brings me professionalism and credibility among my colleagues, which is invaluable in our business.

What would you say to someone who is thinking about volunteering on a PMAR committee?

It's the best experience I've had in my career and I would not trade it for anything. The knowledge I've gained and relationships I've fostered are invaluable. I'm so grateful I started volunteering early on in my career.

What is your favorite PMAR event?

My favorite event is the PMAR Portland First Citizen Award Banquet. I love that our organization honors those doing great things in our community.

How can people contact you if they have questions about your role as a PMAR volunteer?

I'm available through phone, email, text or Facebook: 503-893-9090 and kerrisells@kw.com.

PMAR Leadership Profile: Alexander Phan, Keller Williams Realty Professionals



2016 Leadership Positions: 2014 to 2016 Local Director, 2016 State Director, 2016 Masters Circle Vice President

Number of years in real estate: It all started when I purchased my first home back in 2006 and got licensed officially in 2007. This next February I will celebrate my 10th year helping connect home buyers and sellers.

Hometown:

Born in Portland and raised in Aloha which is now just Beaverton.

Family:

I am blessed with a beautiful wife whom I've spent the last 17 years of my life with, and we have a spunky two year old daughter. They are my big WHY and push me to be better every day.

Favorite quote?

Tough one....I have quite a few favorites. "He who asketh shall receiveth", "Don't compare your insides to other people's outsides", and "Always be closing!"

Why do you volunteer at PMAR?

I love the relationships I get to build being part of this organization. As Realtors® we are always trying to represent our clients' best interests and I believe one of the best ways to do that is to have strong relationships with those across the table whom you may be trying to cooperatively work with. PMAR gives me that opportunity by providing a platform for meeting many of these agents.

Who first inspired you to get involved at PMAR?

I believe it was past president Dorian Barnhart who inspired me to be part of the YPN Committee. I never knew I had a passion for leadership until being in that group and that pushed me to further my service into PMAR and Masters Circle. I encourage any agent who wants to be involved to join a Committee and see where it could take you. The only cost is your time and opinions.

What do you get out of serving as a leader in your local association?

I sleep better at night...just kidding. As I mentioned before it's the relationships that have become invaluable and the access to information. I know about policy changes before they happen and have a part of that decision making process. This I believe gives me an upper hand when advising not only my clients but agents in my office.

What would you say to someone who is thinking about volunteering on a PMAR committee?

What have you got to lose? It's volunteering, and if you find that it wasn't a good decision then nobody is going to judge you if you decide to step away. We all lead busy lives and I've found the other leaders in our association are very understanding and supportive.

What is your favorite PMAR event?

I love them all because I always get to see my friends, but those who know me also know I'm a raffle/auction junky so probably the Masters Circle yearly benefit auction. I'm always in it to win it.

How can people contact you if they have questions about your role as a PMAR volunteer?

Anyone can call or email me anytime to set up an appointment or phone conference and I am always happy to give my honest opinion and guidance. I prefer steak dinners or over a good bourbon 😊 503-860-8128 or alex@phanhall.com.

PMAR Leadership Profile: **Lane Mueller, *Keller Williams Portland Central***



2016 Leadership Positions: 2016 Chairman of the Brokerage Risk Management Committee

Number of years in real estate: 36 years.

Hometown:

Chicago, IL.

Family:

Sibling...brother.

Favorite quote?

Be big in the things that cost you nothing.

Why do you volunteer at PMAR?

Because of the quality of the people and their dedication and hard work

Who first inspired you to get involved at PMAR?

It was more of a communal experience: daily interaction and the value proposition.

What do you get out of serving as a leader in your local association?

I think of myself as more of a participant than a leader. It's the collaborative effort that I find so rewarding.

What would you say to someone who is thinking about volunteering on a PMAR committee?

It's a great organization that's well run and value-packed.

What is your favorite PMAR event?

The title company/broker-owner forum.

How can people contact you if they have questions about your role as a PMAR volunteer?

lane@hevanet.com

PMAR Leadership Profile: Debra Neal, *Realty Trust Group, Inc.*

2016 Leadership Positions: 2016 to 2017 Local Director

Number of years in real estate: 15 years.

Hometown:
Portland, OR

Family:
Son: Marvin;
Five sisters;
Step-Dad;
Several nieces and nephews;
I have many close friends that I consider my sisters, too.



Favorite quote?

Don't ever give up on your dreams. You can make anything happen with the right amount of commitment and tenacity.

Don't ever give up on your dreams. If you can imagine it, you can achieve it. If you can dream it, you can become it.

(William Arthur Ward, John Maxwell Team)

Why do you volunteer at PMAR?

For the additional professional growth and the opportunity to serve the public in bringing awareness of various programs. I also feel it important to network with other real estate professionals.

Who first inspired you to get involved at PMAR?

My good friend Melvin Broadous, former PMAR President. He's been an encouragement throughout my career.

What do you get out of serving as a leader in your local association?

The satisfaction of sharing knowledge I've learned with potential home buyers.

What would you say to someone who is thinking about volunteering on a PMAR committee?

Get involved so you can be a voice.

What is your favorite PMAR event?

When time allows, representing PMAR through HOWNW.com™ at Home Buyers events.

How can people contact you if they have questions about your role as a PMAR volunteer?

dneal@realtytrust.com or 503-572-4663