

MASTERS CIRCLE PRESENTS

2017 30 UNDER 30 PANELISTS

Fitting in with the crowd holds no interest for these high-octane achievers. Their four finalists have their own set of skills that help them serve their clients and bring them success. Come and hear them share their stories.



Ashton Ernest – Multiple Performer

Selling 101 homes last year meant Ashton Ernst, 27, spent up to 70 hours a week at her job. What kept her going was the accountability systems her team has in place, she says, including their weekly 411 call. Her goal is 130 transactions this year. "That feels good to me," she says, but it doesn't leave much free time.

Lucy Feicht – Household Face

When Lucy Feicht, 26, started her own shop in 2014, she took out a mortgage on a building for her brokerage. Today, she owns the building free and clear and has purchased more than 25 rental properties. Feicht has been a fearless builder of her brand, amassing more than 2,000 social media followers in four months.

Ray Lord – Winding Path to Luxury

Ray Lord, 27, grew up in a trailer near Binghamton, N.Y., a far cry from the tony beachfront communities of the Hamptons on Long Island where he works today. He'd never even considered real estate until participating in a college externship program involving alumni from various industries.

Will Wiard – Teaching to the Top

Will Wiard, 29, began his job as managing broker in 2015. He was so young that everyone in the office, he says, "looked at me like I was lost." He assured the agents he knew what he was doing and would be supportive. That's where his degree in art and visual technology has come in handy. He uses his tech skills every day to help the 100-plus associates create campaigns to build their personal brands. No two are alike.

Date:
Thursday, November 16th

Networking:
11:30 AM - 12:00 PM

Program:
12:00 PM - 1:30 PM

Sign Up Deadline:
Monday, November 13th

Cost: \$22.00 or
One blue MC Ticket

Location:
Multnomah Athletic Club
1849 SW Salmon Street

CE Credit: No credit hours
Advance registration and
prepayment required.

Questions?
E-mail Jane Robertson or
call 503-459-2168.

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